

## Managed SSL VPN Remote Access

Virtela SSL VPN Remote Access Services provide end-users the security of a completely encrypted network with the flexibility to access resources from any SSL enabled browser. Secure connections can be created for mobile, SOHO and partner users to access corporate resources without any requirement for client installation or support on individual PC's.

Unique to Virtela is the ability to offer SSL VPN Remote Access as a managed service hosted from within the Virtela network or the customer's premises. Virtela complements the corporate IT staff, providing 24x7 monitoring, management, and troubleshooting of the full solution. Flexible pricing options eliminate the traditionally high up-front capital requirements associated with internally deployed enterprise solutions. Specific to Virtela's network-based approach is the increased performance, reliability and scalability that come with a service delivered from within Virtela's carrier-class environment.

Virtela has a consultative, customer centric approach to secure remote access connectivity, providing solutions to leading multinationals incorporating Managed Firewall, Intrusion Prevention, Local and Geographic Load Balancing, Extranets, WAN Acceleration, Business Continuity, and Pandemic support. Coupled with either Virtela's global broadband services or customer provided access, Virtela's SSL VPN Remote Access Services are a powerful tool for enterprises desiring a simple, cost effective and secure remote access solution.

Corporations are faced with a difficult dilemma when dealing with any remote access technology that allows an end-user access to corporate network resources. The network perimeter has expanded and access must be flexible and easy enough for remote employees, road warriors, and business partners to conduct business in a variety of locations. However, making a network too easy to access invites potentially dangerous security breaches. IPSec client software has been the solution of choice in recent years, but restricts users to their own laptop or desktop. While highly secure, they can sometimes introduce unnecessary technical complexity to a remote access environment. In addition, IPSec is often blocked by firewalls, so access from a partner location or even from a hotel may be blocked.

Virtela provides this solution to leading multinationals in verticals including financial services, manufacturing, healthcare, and non-profit. Virtela engineered, implemented and manages a solution for a leading US multinational organization that uses the services for remote access to corporate resources for traveling, day extenders, and work at home employees. This sophisticated solution provides regional connectivity for over 50,000 users in the US, Asia/Pac, and Europe, while providing failover via geographical load balancing. Virtela freed up the customer's IT staff and allowed them to focus on other issues rather than supporting remote access users. In addition, Virtela took on the administratively challenging function of managing extranet partners while also providing a business continuity platform as well as a solution that rapidly assimilates newly acquired locations as a result of Mergers and Acquisitions.

### **Key Benefits:**

- Access corporate resources via a web browser and Internet connection from anywhere
- Design, implementation, 24/7 monitoring & management and troubleshooting
- Granular network access controls with end-user attribute checking and remediation
- Network based and dedicated solutions available
- Flexible price points and solution sets for SMBs as well as large enterprises
- Scalable solutions support traffic spikes from business continuity events or M&As
- Reports meet compliance requirements for Sarbanes-Oxley, HIPAA, and GLB

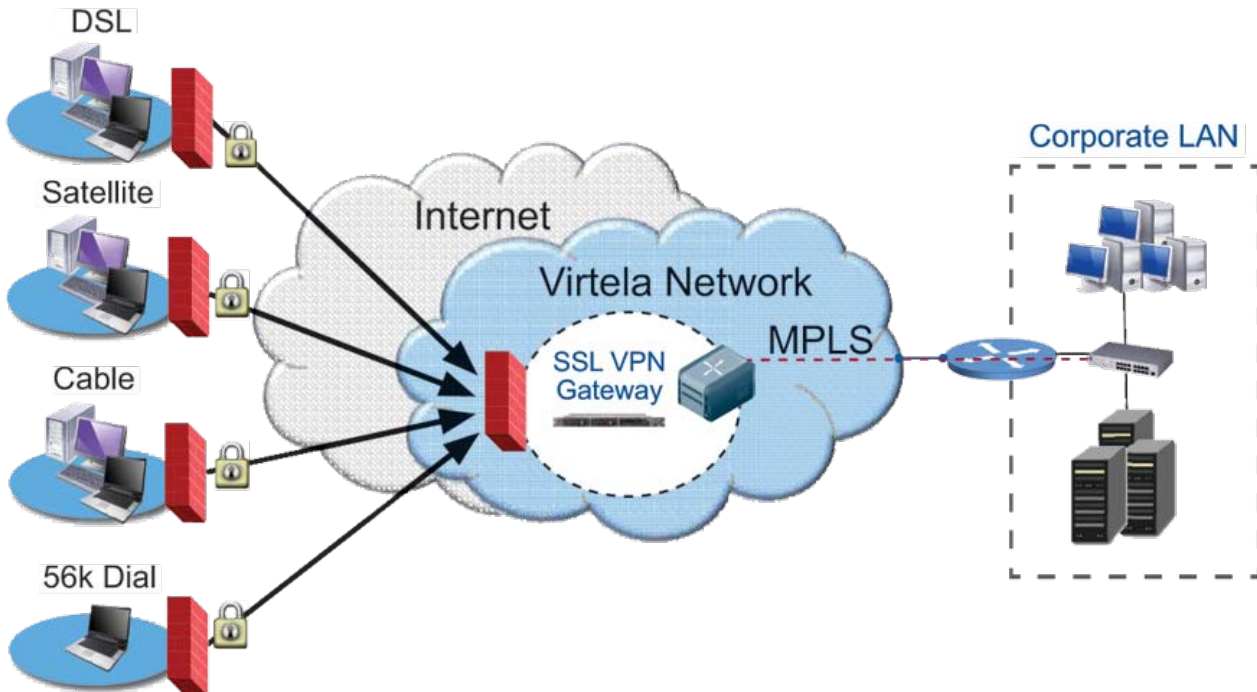


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Virtela's SSL VPN solutions provide a flexible, fully managed remote access and security platform for global enterprises. Services can be enabled from Virtela's award winning Regional Policy Centers (RPCs) or via customer premises deployments. Virtela will design a customized architecture and global support plan including support for temporary concurrent user spikes. Virtela was one of the first SSL VPN managed service providers, offering full 24x7 monitoring, management, and troubleshooting services since 2001. Virtela's global expertise in this area is unparalleled managing some of the most complicated multinational solutions in existence today.

### Virtela SSL VPN Architecture

#### Teleworkers, SOHO & Extranet Users



#### About Virtela:

Virtela Communications Inc. delivers award-winning network and security solutions to many of the world's largest and fastest-growing multinational companies. Currently serving customers across six continents, Virtela's network reach spans more than 190 countries. Virtela's unique Global Service Fabric<sup>SM</sup> offers the foundation for delivering critical applications via the company's acclaimed service methodology, with a services suite that includes MPLS and IP-based virtual private networks (VPNs), security services, remote monitoring and management of WAN/LAN infrastructure, and converged services (data, video, voice).

