



**Secure Global Networking.  
Fully Managed IT Infrastructure.  
Managed Cloud Services Worldwide.**  
*Delivered with Exceptional Customer Support.*



**Managed Network Services**    MPLS    Managed Security Services  
Managed SIEM    IT Infrastructure Management    Mobile Device Management  
Two Factor Authentication    Remote Access    **Cloud Services**    SSL VPN    IP Telephony  
**Application Acceleration**    Web Filtering    IP VPN    Mail Defense





## Virtela is the world's largest independent managed network, security, and cloud services company

Our unique model integrates best-of-breed technologies and the best local, regional and global networks to offer unparalleled geographic reach in over 190 countries. Virtela is the single point of contact for expert IT infrastructure design, implementation and 24x7 proactive monitoring and management worldwide.

*"Virtela ESC is doing for enterprise networking, security and mobility what Amazon EC2 has done for storage and computing."*

— Michael Suby, Director of Stratecast, a division of Frost & Sullivan

**Virtela's Enterprise Services Cloud (ESC) is the world's first cloud architecture purpose-built for enterprise networking, security and mobility**

- > Our open architecture delivers services, from any location, using any network
- > It eliminates the "one device per service per location" model for 80% cost savings
- > It enables the world's first cloud-based application acceleration service with a performance guarantee and mobile device management service

**Virtela's industry-breakthrough overlay services platform delivers better alternatives to traditional carrier services**

- > Your networking, security and mobility infrastructure is protected, from the smallest performance issue to major infrastructure failures
- > 95% of issues are proactively identified before they impact network health using our own predictive analytics technology called VirtelaPredict™
- > 50 Local Cloud Centers worldwide bring services to the enterprise doorstep

# Fortune 500 and mid-market companies worldwide trust Virtela for their networking, security and mobility needs

## Connect your offices worldwide

Shaklee Corporation, with an independent sales force of 700,000 people and a small IT staff, depends on Virtela to deliver Managed MPLS services around the globe. As Shaklee expands into 50 countries, Virtela is its strategic partner for all networking needs.

## Make your applications run faster

Using Virtela's Managed Cloud-based Application Acceleration service, Measurement Specialties saw a 25x improvement in response times for file sharing applications, particularly for the engineering teams in the US, Germany and China that work collaboratively on product design.

## Securely connect remote users

With Virtela's Managed SSL VPN service, CTS Corporation provides secure remote access to support their 5,000+ employees across nine countries. CTS achieved significant performance improvements, removed traffic bottlenecks in the US, and eliminated expensive premises-based equipment.

## Secure your enterprise network and applications

Honeywell uses Virtela's Managed Firewall, Managed VPN, and Managed SSL VPN solutions to securely transfer highly sensitive data between employees and partners in the US, Asia and Europe. It now adds new partners and users within days instead of months.

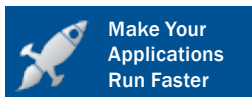
## Manage and maintain your current network and security infrastructure

Inteva selected Virtela to monitor and manage its global IP telephony infrastructure, unified communications and networking infrastructure. Inteva depends on Virtela for 24x7 support so that the Inteva IT staff can focus on strategic projects.



Connect Your Sites Globally

- > Managed MPLS Service
- > Managed IP VPN Service



Make Your Applications Run Faster

- > Managed Application Acceleration
- > Managed Cloud Accelerator



Securely Connect Your Remote Users

- > Managed SSL VPN
- > Managed IPSec VPN
- > Remote Internet Access
- > Managed Two Factor Authentication



Secure Your Networks and Applications

- > Managed IPS
- > Managed SIEM
- > Managed Web Filtering
- > Managed Mail Defense
- > Managed Firewall



Manage Your Network and Devices

- > Mobile Device Management
- > LAN/WAN Monitoring and Management
- > Security Monitoring and Management
- > IP Telephony Monitoring and Management
- > Video Conferencing Monitoring and Management

We go the extra mile for our customers.



*“Virtela delivered not only on cost saving, but also on customer service and technology foresight. Virtela continues to meet or surpass all our requirements.”*

— Martin Ronquillo, Network Systems Manager

ViewSonic, a leading global provider of computing, consumer electronics and communications solutions

*“Virtela has proven to be a good balance of flexibility, responsiveness, and consistency – all traits that serve us well, as we expand further in Asia-Pac.”*

— James Levis, IT Director

Pixelworks, the leader in projector technology

*“The personalized support I receive from Virtela distinguishes them. When I speak with Virtela about solutions, I know they are helping me choose the right solution. That’s not the case with other providers.”*

— Vikram Prashar, Vice President of Technology

Marcus & Millichap, a leading investment brokerage company

*“Virtela offers a true partnership. Most carriers are only about bandwidth and location – how much and where. Virtela is different in that they offer a holistic set of outsourced network services that really address what enterprises want.”*

— Paul Hooper, CIO

Extreme Networks, a leading converged Ethernet hardware infrastructure company

## Industry Recognition

- ★ American Business Award
- ★ Frost & Sullivan Customer Value Award
- ★ Deloitte Technology Fast 50
- ★ Network Computing Editor’s Choice Award
- ★ InfoSec Best Deployment Scenario Award
- ★ CSIA Apex Award
- ★ AlwaysOn Global 250 Award
- ★ NPRG Communications Innovators Award
- ★ World Communication Award Finalist
- ★ Network World Category Breaker Award

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